

# PLACEMENT BROCHURE

## MBA-Hospital and Healthcare Management

2025-27



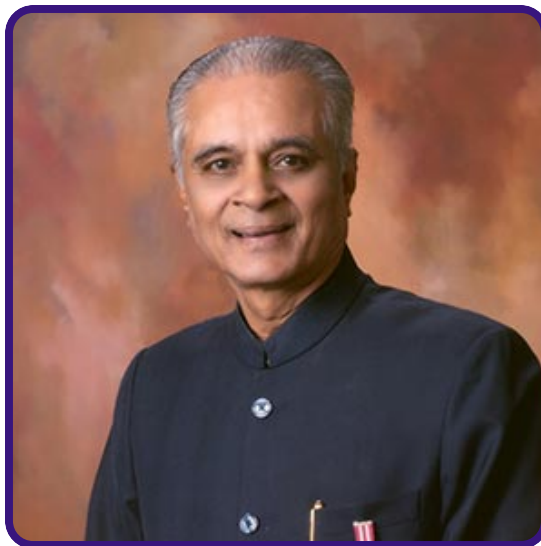
### **SYMBIOSIS INSTITUTE OF HEALTH SCIENCES** **Symbiosis International (Deemed University)**

(Established under section 3 of the UGC Act, 1956)

Re-accredited by NAAC with 'A++' Grade | Awarded Category - I by UGC

Founder: Prof. Dr. S. B. Mujumdar, M.Sc., Ph. D. (Awarded Padma Bhushan and Padma Shri by President of India)

# CHANCELLOR'S MESSAGE



Dr. S.B Mujumdar is the Founder and President of Symbiosis, a multi-lingual & multidisciplinary educational complex of repute. A distinguished academician & educationist. He is the Chancellor of Symbiosis International (Deemed University).

Symbiosis has a proven track record in the field of education, with management education being our flagship. Keeping in mind the growing need for Healthcare managers, Symbiosis Institute of Health Sciences has established a unique and much-needed MBA programme in Hospital and Healthcare Management. Inputs from several diverse but interrelated and interdependent fields have enriched the programs and brought them up to date with recent advances in all relevant areas of healthcare. These will help the students to evolve into becoming the vital link in the healthcare delivery system of the future.

We cordially invite Corporates to participate in our campus recruitments and future collaborations.

## VISION

Promoting International understanding through quality education

## MISSION

- To inculcate the spirit of 'Vasudhaiva Kutumbakam' (the world is one family)
- To contribute towards knowledge generation and dissemination.
- To impart ethical and value-based learning.
- To promote the spirit of national development.
- To inculcate cross-cultural sensitivities.
- To develop global competencies amongst students.
- To nurture creativity and encourage entrepreneurship.
- To enhance employability and contribute to human resource development.
- To promote health and wellness amongst students, staff & community.
- To install sensitivity towards community & environmental concerns.
- To produce thought-provoking leaders for the society.

# PRO-CHANCELLOR'S MESSAGE



**Dr. Vidya Yeravdekar**  
Pro-Chancellor,  
Symbiosis International  
(Deemed University)

Academic excellence has become a way of life with constituents of Symbiosis International University. Preparing our nation and its citizens for future challenges will require education with a futuristic vision.

I am confident that the Programme will fulfill the needs and demands of the booming healthcare sector.

We invite you to sculpt your business plans to perfection with the expertise and knowledge of our energetic young Healthcare Managers

# VICE-CHANCELLOR'S MESSAGE



**Dr. Ramakrishnan Raman**  
Vice-Chancellor,  
Symbiosis International  
(Deemed University)

Symbiosis International (Deemed University), emphasizes the institution's core philosophy of Vasudhaiv Kutumbakam (the world is one family). This message highlights a commitment to global innovation in academics, fostering student growth, promoting internationalization, and preparing students to thrive in their careers while contributing to society.

# PROVOST'S MESSAGE



**Dr. Rajiv Yeravdekar**  
M.D., Ph.D.  
Provost, Faculty of Medical  
and Health Sciences  
(FoMHS),  
Symbiosis International  
(Deemed University)

To endure and flourish in today's dynamic business environment, it is imperative for young professionals to persistently update their knowledge, improve their level of awareness, and acquire new skills and competencies.

At Symbiosis Institute of Health Sciences, we recognize this and nurture the students through the journey with focused course content, lectures, and faculty interactions. I am certain that with the contributions from the Programme, the students are ready to spearhead your organization toward sustained growth and development.

I welcome you to discover the talent of our MBA (HHM) students.

# DIRECTOR'S MESSAGE



**Dr. Sammita Jagdish Jadhav**  
Director  
Symbiosis Institute of  
Health Sciences  
(SIHS)

Symbiosis acknowledges the ever-growing need for healthcare professionals in the country, and it is in this area that Symbiosis Institute of Health Sciences has an innovative and career-oriented MBA programme in Hospital and Healthcare Management.

This program produces young healthcare professionals who are ready to take on the challenges in the healthcare industry.



**Ms. Renuu Kulkarni**

**Head Placement & Corporate Relations**

For recruitments at SIHS, placement season is organized in November and December. A Pre-Placement Talk (PPT) is organized the same day the recruitments are commenced.

The Pre-Placement Talk provides an opportunity for the recruiting companies and the students to interact. A presentation is made by the company about itself and the job profiles available. After the PPT, resumes of interested students are given to the company. This is followed by the company's group discussion and interview process. Administrative requirements for conducting the recruitment process are coordinated by the placement cell. The Placement Cell also coordinates any additional information, such as detailed resumes of students or availability of slots.

## WHY SIHS?

- Accredited by NAAC (National Assessment and Accreditation Council of the UGC) with an "A++" Grade in December 2022.
- Symbiosis Institute of Health Sciences (SIHS) is not only a pioneer in imparting quality education but also provides the provision of a Dual degree i.e. both Hospital and Healthcare Management in a 2-year course. The quality education, excellent teaching facility, and practical-based learning are what make SIHS different.
- Students are trained to master the skills required for excelling in all verticals of Healthcare like Hospitals, Insurance, Healthcare IT, The Public sector, Pharmaceuticals, Medical Equipment, and Wellness.
- SIHS has redefined & redesigned an intensive curriculum covering broader aspects of the Healthcare Industry.
- The students are exposed to more comprehensive options in different sectors of this dynamic industry with the help of projects & industry internships.
- There is no stone left unturned when it comes to equipping our budding managers with the technical skills and knowledge that will enable them to survive in the highly competitive market.

## Summer Internships:

The recruitment drive at SIHS for summer projects is a rolling process. The summer internship takes place for 2 months, May & June. Students are shortlisted by various companies as per their requirements based on their selection procedure.

# MBA HHM PROGRAMME

The 2 year full-time residential MBA programme in Hospital and Healthcare Management aims at adopting a synergistic blend of academic knowledge and practical applications in the field of healthcare. Symbiosis Institute of Health Sciences has in its batch of MBA (HHM), the emerging professionals that can manage various verticals of healthcare.

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## HOSPITALS

Students identify themselves in all realms of functioning of the hospital – Administration, Operations, Finance, Marketing, HR, TQM, Business Development, Insurance, IT, Business Analysis, Public Relations & Medical Tourism.

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## HEALTHCARE IT

Students have appropriate skills of understanding the healthcare domain & assist in designing & marketing software; thus making HMIS efficient in improving quality, safety & accessibility of healthcare.

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## INSURANCE

Learnings in Health Insurance equips students to be industry ready to cater to the needs of the customers and the industry in Product Development, Underwriting, Marketing and Sales, as they understand the Legal and Medical aspects.

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## CONSULTANCY

Special focus on analysing and developing leadership skills and strategic plans for revenue enhancement enables the students to become consultants to HCOs in Planning, Designing, Assessing and Implementing projects successfully.

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## PHARMACEUTICALS

Students are skilled in all the managerial aspects and prove their mettle in Brand Management, Product Management, Supply Chain Management, IPR, Drug Regulations and Sales.

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## MEDICAL EQUIPMENT

Product requirements Analysis, Marketing, Equipment Planning, Financial Analysis, Installation Management are the key of our students.

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## ENTREPRENEURSHIP

With competencies like Communication Skills, Relationship Management and Entrepreneurial Skills students are instilled with qualities to become able entrepreneurs.

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## PUBLIC HEALTH

Students know the importance of Epidemiology, Community Health, National Healthcare Policies & Biostatistics. This helps them formulating policies & management effective functioning & cost-effective quality care.

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## NON-GOVERNMENT ORGANIZATION

NGOs offer a national & international platform to our students for using their overall managerial skills which strengthens the organization in accomplishment of its goals balancing cost and quality with a social cause.

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## WELLNESS

The Wellness industry is booming and requires training centres, certifications, development with consistency in product quality and services. Our students provide competencies to propel the way ahead.

# SIHS INFRASTRUCTURE



College Building



Wi-fi Enabled Campus



Auditorium



Aarogya Dham



Classroom



Green Campus

# THE SIHS PEDAGOGY

The MBA (HHM) Program at SIHS equips managers with the right set of inputs to transfer individual perceptions into strong collaboration & enhanced performance.

## PRE-INDUCTION

- Pre-induction bridge course/orientation prepares students for prerequisites of the programme.

## INDUCTION

- Introductory week sets the right tone for commencement of academic sessions.

## FOSTERING CORE COMPETENCIES

- The academic rigor enables students to graduate with a wide array of knowledge in healthcare & myriad managerial skills.

## EXPERIMENTAL LEARNING

- Classroom taught theories with practical exposure
- Live research projects
- Research Publications
- Value addition sessions/courses

## MANAGEMENT OF EVENTS

- Organizing & managing events to implement classroom learning.
- Vaccination Drive, speak to success, leadership development series.

## CASE STUDIES

- Case study methodology enables students to analyse critically, suggest solutions & strategize roadmap to success.

## RESEARCH AND ANALYTICS

- SPSS, Advanced Excel
- Journal Publications
- Paper & Poster Presentations

## DISSERTATION AND PROJECT

- 2 months Summer Internship Programme (SIP) in various healthcare verticals.
- Varied topics/areas portray talent & project management skills.

## CORPORATE READINESS MODULE

- Leadership development series aims at developing soft skills along with academic excellence.

# CURRICULUM

## SEMESTER 1

- Principles and Practices of Management
- Business Communication
- Research Methodology
- Human Resource Management
- Organizational Behaviour
- Materials Management
- Financial Accounting
- Biostatistics & Basic Epidemiology
- Entrepreneurship
- Planning & Management of Hospital Clinical Services & Engineering Issues
- Planning & Management of Hospital Supportive Services
- Advanced Excel
- Creativity & Innovation
- Review of Literature - I
- Vasudhaiva Kutumbakam

## SEMESTER 2

- Essentials of Marketing Management
- Business Statistics
- Introduction to Financial Management
- Management Accounting
- Quality & Accreditation in Healthcare Sector
- An Overview of Health Insurance
- An Overview of Pharmaceutical Sector
- IT Applications for Healthcare
- Health Policies for Sustainability
- Health Regulatory Environment
- Business Analytics
- Operations Research
- Conceptualization & Management of Events - I
- Writing a Research Proposal: RM III
- Study Report: Public Health Sector Undertakings / Healthcare Govt. Agencies
- Health and Wellness Module I & II

### ELECTIVE SUBJECTS

- An Overview of Clinical Research
- Design Thinking

## SEMESTER 3

- Summer Internship Programme
- Strategic Management
- Project Management
- Health Economics
- Organization and Administration of Super Specialty Hospitals
- Service Operations Management
- Community Health
- MIS for Hospitals
- Conceptualization and Management of Events - II

### ELECTIVE SUBJECTS 1

- Healthcare Insurance - 1
- Healthcare IT - 1
- Pharmaceutical Management - 1

### ELECTIVE SUBJECTS 2

- Business Modeling and Planning
- Introduction to Business Intelligence

## SEMESTER 4

- Corporate Governance and Ethics
- Industrial Regulatory Environment
- Talent Management
- Emerging Trends in Healthcare Sector
- Global Health Systems
- Non Profit Sector in Healthcare
- Dissertation

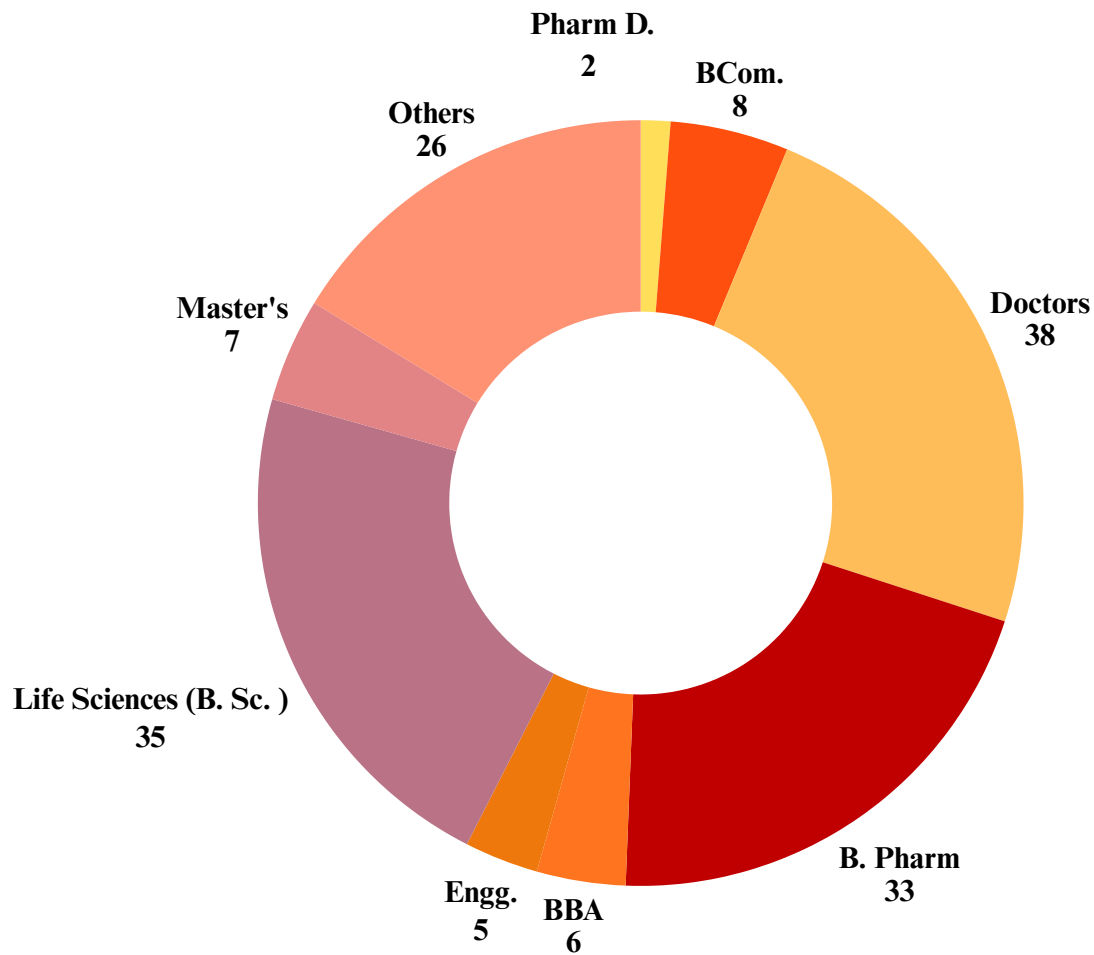
### ELECTIVE SUBJECTS 1

- Basic French 1
- Basic German 1

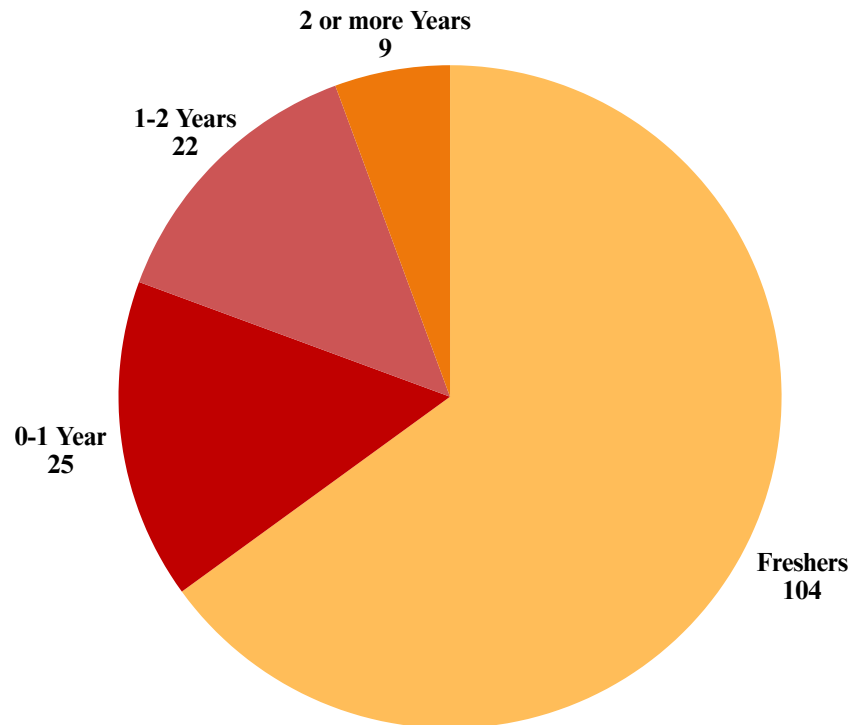
### ELECTIVE SUBJECTS 2

- Healthcare Insurance - 2
- Healthcare IT-2
- Pharmaceutical Management - 2

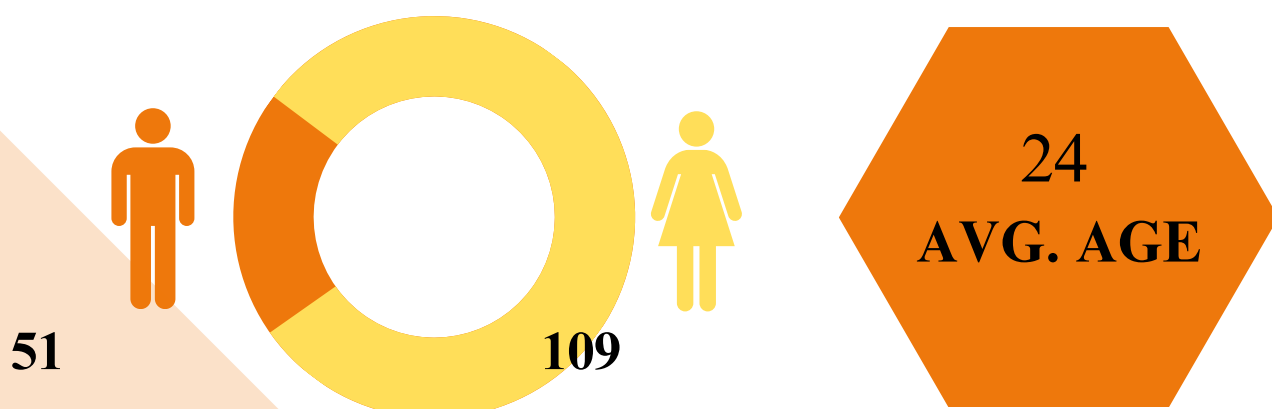
# EDUCATIONAL BACKGROUND (2024-26)



## WORK EXPERIENCE



## GENDER RATIO



# Final Placements Highlights (2024-26)

11.7  
LPA

**Highest  
CTC\***

7.00  
LPA

**Median  
CTC\***

7.50

7.50  
LPA

**Average  
CTC\***

# Career Prospect

## Consultancy

Management trainee  
Associate Consultant  
Market Research Analyst  
Implementation Analyst  
Knowledge Associate  
Business Development Executive  
Strategy Consultant  
Operations Consultant

## Pharmaceuticals

Management Trainee  
Product Manager  
Product Development  
Brand Manager  
Marketing Executive  
Sales Executive  
Market Access Manager

## Hospitals

Hospital administrator  
Healthcare operations  
Manager  
Healthcare associate  
Medical practice Manager  
Unit Manager  
Marketing Manager

## Medical Devices

Product specialist  
Application Specialist  
Marketing Manager  
Cluster Manager  
Solutions leader  
Brand Manager

## Healthcare IT

Knowledge Manager  
Data Analyst  
Business Analyst  
Associate Manager  
Configuration Analyst  
Project manager  
Clinical system analyst

## Insurance

Health Underwriter  
(Executive/ Manager)  
Health Claims  
(Executive/Manager)  
Fraud Management  
Provider  
Empanelment  
Pricing  
Cluster Manager

# CXOs' Healthcare

## Summit 2025

A Flagship Event by Placement Cell

Symbiosis Institute of Health Sciences (SIHS) hosted the CXOs' Healthcare Summit on September 26<sup>th</sup>, 2025 under the theme "AI-Driven Transformation in Healthcare: Balancing Innovation, Access, and Regulation." The summit brought together senior CXOs from key healthcare domains Hospitals, Insurance & Finance, Pharma, and Technology in Healthcare for insightful panel discussions.

The sessions featured eminent industry leaders who shared perspectives on emerging trends, challenges, and the growing role of artificial intelligence in shaping the future of healthcare. Moderated by experienced professionals, the discussions provided valuable industry insights to MBA Hospital and Healthcare Management students. The summit also served as a strong networking platform, enabling students to interact with industry leaders and gain real-world exposure, preparing them to become future-ready healthcare professionals.



# CXOs' HEALTHCARE SUMMIT

A Flagship Event by Placement cell

## SPEAKERS

### INSURANCE AND FINANCE

Moderator



**Shreya Uppal**  
Manager - HR  
CARE HEALTH  
Insurance



**Abhishek Ranjan**  
Senior V.P. &  
National Head  
Magma HDI  
General Insurance



**Joy Chakraborty**  
Chief Operating  
Officer  
P.D. Hinduja Hospital  
and Research centre



**Kanika Garg**  
Chief Operating  
Officer  
Generali Central  
Insurance Company LTD



**Dr. Rashmi Nandargi**  
Vice President  
Bajaj Allianz General  
Insurance



**Tarun Pandey**  
Chief Technology  
Officer  
Ex Aditya Birla  
Health Insurance



**Vinayak Pankhade**  
Assistant Vice  
President  
SBI General  
Insurance

### TECHNOLOGY IN HEALTHCARE

Moderator



**Rajkishor Sah**  
Director of ServiceNow  
Competency and IT  
Collaboration  
FLEX



**Ashish Shah**  
Director - R&D,  
IGT- Mobile Surgery  
Philips



**Manu Dev**  
Global Head of  
IVD Analytics &  
Research  
Roche



**Nikhil Alulkar**  
Sr. Vice President  
Tech Mahindra



**Parag Nasikkar**  
Consulting Director  
Virtusa



**Tarun Pandey**  
Chief Technology  
Officer  
Ex Aditya Birla  
Health Insurance



**Vivek Rathod**  
Director- Data and  
Analytics  
Eversana

### PHARMA PANEL

Moderator



**Christina Dsouza Lasrado**  
Group Head & Co-Lead  
- Integrated Healthcare  
Practice (IHCP)  
Adfactors PR



**Atul Nagargoje**  
Vice President -  
Supply Chain  
Wockhardt Ltd.



**Parag Swadia**  
Chief Executive  
Officer  
Otsuka  
Pharmaceuticals



**Dr. Sajeev Chandran**  
Vice President,  
Pharmaceutical R&D  
Lupin Ltd



**Sharadd Jain**  
Vice President Head -  
Project management  
Office  
Cipla



**Tejas Godbole**  
Vice President  
Supply Chain  
Bharat Serums and  
Vaccines



**Dr. Venkata Palle**  
Executive VP  
Sun Pharma  
Advance Research  
Company

# The Alumni Meet - Keeping the Connect



An institute's success is reflected in the achievements of its alumni, and SIHS proudly fosters strong, lifelong relationships with its graduates. Our alumni have built distinguished careers while continuing to uphold SIHS values, contributing to student development through mentorship and shared insights. To strengthen this bond, SIHS organizes alumni meets, corporate dinners, guest lectures, and mentorship initiatives, while staying connected through newsletters and social media. This year, meets were held in Mumbai, Delhi, Pune, and Bangalore, culminating in the annual national meet at SIHS, Pune.

**SYMBIOSIS**  
INSTITUTE OF HEALTH SCIENCES

# ROOTS & REUNION

Save the Date

**20** | **3:00**  
DECEMBER | PM  
2025

VENUE: Symbiosis Institute of Health Sciences, Lavale, Pune

RENUU KULKARNI  
HEAD: PLACEMENTS AND CORPORATE RELATIONS  
9175448539  
placement@sihs.edu.in

**SYMBIOSIS INTERNATIONAL (DEEMED UNIVERSITY)**  
(Established under Section 3 of the UGC Act, 1956) | Re-accredited by NAAC with 'A++' grade | Awarded Category - I by UGC

## Alumni Meets

Symbiosis Institute of Health Sciences hosted its much-awaited "Roots & Reunion" alumni event in :

Mumbai : February 22, 2025, at ITC Grand Central, Hornbys Pavilion, in Parel East,

Delhi : March 25, 2025, at ITC Dwarka , Welcomhotel, in Dwarka, Delhi.

Bangalore : August 2, 2025 at ITC Welcomhotel, Jacaranda, Bengaluru.

Pune: December 20, 2025 at Symbiosis Institute of Health Sciences, Lavale, Pune

Warm welcomes and joyful reunions created a vibrant atmosphere as alumni shared memories, professional journeys, and insights while reconnecting with faculty and peers. The event concluded with a delightful dinner, blending gourmet cuisine and networking, celebrating shared successes and the enduring legacy of Symbiosis Institute of Health Sciences.

# Recruiters List



Allscripts™



APISERO



Abbott



# Recruiters List



P. D. HINDUJA HOSPITAL & MEDICAL RESEARCH CENTRE

# Recruiters List

Phreesia

**PharmaACE**  
Analytics Center of Excellence



**Prime Healthcare**  
Saving hospitals. Saving jobs. Saving lives.

**Plum**



**Rajiv Gandhi Cancer Institute and Research Centre**  
A Unit of Indraprastha Cancer Society  
Registered under "Societies Registration Act 1860"



**recruit crm**

**RED.HEALTH**  
THE EMERGENCY CARE EXPERTS

**RELIANCE**

**GENERAL INSURANCE**

**REGROW BIOSCIENCES**  
Regrow your cells Rebuild your life

**Romsons**  
Disposable Medical Devices

**Grant Medical Foundation**  
**Ruby Hall Clinic**

**Sahyadri**  
Hospitals

**SBI general INSURANCE**  
SURAKSHA AUR BHAROSA DONO

**SHALBY**  
MULTI-SPECIALTY HOSPITALS

**SIEMENS**



**SMCW SUHRC**  
सुधं वुदुधकम्॥

**somad**  
HEALTH



**SOLENIS**



**soulfuel**



WITH YOU ALWAYS



**TATA CONSULTANCY SERVICES**



**Tech Mahindra**



**Teleradiology**  
SOLUTIONS

**TRIVITRON**  
HEALTHCARE  
speaking your language

**UNISON**  
PHARMACEUTICALS PVT. LTD.

**virtusa**  
Accelerating Business Outcomes



**VIVEK HOSPITAL**  
SUPERSPECIALITY ORTHOPAEDIC HOSPITAL

**VyasLife**

**WNS**



**WOCKHARDT** | LIFE WINS

**xenerx**  
B2B Pharma Marketplace

Hospital Pharma Purchase. At One Place

**ZS**  
ZS Associates

**zydus**

Dedicated To Life



## Placement Contact Details

For Campus Recruitment & Summer Internship

Name : Ms. Renuu Kulkarni  
Designation : Head - Placement & Corporate Relations  
Contact. : +91 9175448539  
Email : [placement@sihs.edu.in](mailto:placement@sihs.edu.in)  
[srofficer-corporaterelation@fohs.siu.edu.in](mailto:srofficer-corporaterelation@fohs.siu.edu.in)

## Placement Coordinators

### Ahmedabad

- Isha Sharma - +91 9265194332

### Bangalore

- Oishee Chakraborty - +91 9564977016
- Dr. Sanjana C Hanchinamani - +91 8147798437

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### Delhi

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### Hyderabad

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### Mumbai

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- Uma Suyal - +91 8850257479

### Pune

- Dr. Saumya Shrivastava - +91 8900703072
- Srushti Bamane - +91 7499885011



॥वसुधैव कुटुम्बकम्॥

# SIHS

## TRAINING & PLACEMENT CELL

**Ms. Renuu Kulkarni**  
**Head – Placements and Corporate Relations**

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[srofficer-corporaterelation@fohs.siu.edu.in](mailto:srofficer-corporaterelation@fohs.siu.edu.in)

**Cell-phone: +91-9175448539**

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