



॥वसुधैव कुटुम्बकम्॥

# SYMBIOSIS INSTITUTE OF HEALTH SCIENCES

Constituent of SYMBIOSIS INTERNATIONAL (DEEMED UNIVERSITY) - Re-Accredited by NAAC with 'A' Grade  
Established under section 3 of the UGC Act, 1956 vide notification No. F 9-12/2001-U 3 of Government of India

## REPORT

### WORKSHOP ON SKILL DEVELOPMENT: DIGITAL MARKETING

#### INTRODUCTION

The 1<sup>st</sup> year MBA-HHM (2020-2022) students of Symbiosis Institute of Health Sciences had a one day workshop on Digital Marketing conducted on 31<sup>st</sup> of October 2020 in online mode because of the unprecedented times.

The speakers were-

Mr. Swapnil Narake - Senior Manager – Digital Marketing at Sahyadri Hospitals Ltd. – Corporate Office, Pune

Mr. Akash Niranjane – PPC Analyst at AffinityX



## **SESSION - 1**

The first session of workshop started at 10:00am. A total of 220 students participated in the workshop. Our speaker Mr. Swapnil Narake was introduced by Dr. Suyasha Pote. Sir briefed us about Digital Marketing.

### **TOPICS**

The topics that were covered for the first session were:

1. About Digital Marketing
2. Digital Marketing v/s Traditional Marketing
3. Digital Landscape
4. Digital ways of Marketing
5. Keyword magic tool

### **ABOUT DIGITAL MARKETING**

Digital marketing encompasses all marketing efforts that use an electronic device or the internet. Businesses leverage digital channels such as search engines, social media, email and their websites to connect with current and prospective customers. This can also be referred as 'online marketing', 'internet marketing' or 'web marketing'. In simple terms, any form of marketing that exists online is called as Digital Marketing.

### **DIGITAL MARKETING VS TRADITIONAL MARKETING**

Traditional marketing on the other hand involves traditional channels, like billboards and printed media. Up until the development of the internet in the 1990's, traditional marketing was pretty much the only type of marketing.

1. Digital Marketing is less costly as everything is online and reduce the cost of printing, radio/TV advertisements.
2. Digital Marketing helps to reach out to consumers globally within a fraction of minute which is not possible with the traditional marketing as it takes much more time.
3. Digital Marketing offers number of platforms for collecting the feedback from consumers and keeping it a two way communication which is not possible with the traditional marketing.

4. The Digital Marketing gives quick results where as in traditional marketing we need to wait for weeks to do the market analysis.

## **DIGITAL LANDSCAPE**

It is all about knowing about the customer and acquire them to build your brand. Customer engagement has been thrust to the forefront of digital transformation initiatives out of necessity. But customers have come to expect a high level of personalization and consistency across all touch points. Technological advancement has conduct an enormous change in the knowledge profitable sector-the mode people Communicate, and in the practice of information collection, organization and dissemination considered are to be fundamental for providing the right information to the right users at the right time in a customizable, personalized, and collaborative way to the users which is crucial for the information professional.

## **DIGITAL WAYS OF MARKETING**

Various Google tools are available for marketing digitally. By the use of Google trends we could search what people are searching and ace to plan the advertisements. Affiliated marketing can be used to earn commission by promoting other people's products and earn a piece of profit for each sale. Email marketing where we can do our marketing in bulk via mail. SEO stands for Search Engine Optimization, which is the practice of increasing the quantity and quality of traffic to your website through organic search engine results. SEM stands for Search engine marketing is the practice of marketing a business using paid advertisements that appear on search engine results pages

## **KEYWORD MAGIC TOOL**

The Keyword magic tool is the most powerful keyword research tool on SEMrush. It offers you access to an extended database with over 17 Billion keywords and a streamlined interface for organizing research on the go. Enter a single word or phrase into the search bar and you will receive a responsive table with related search terms broken down into topic-specific subgroups.

## **CONCLUSION**

The first session of the workshop ended at 11:30 am. The student were able to understand the benefits and importance of digital marketing. All doubts were cleared.

## **SESSION – 2**

After a 10 min of break, again the session started at 11:40am. Our second speaker of the day Mr. Akash Niranjane was welcomed and introduced by Dr. Suyasha Pote to all the participants.

### **TOPICS COVERED**

The topics that were covered for this session were:

1. Fundamentals and types of Google ads
2. Campaign types
3. Google ad structure

### **FUNDAMENTALS AND TYPES OF GOOGL ADS**

Everyday about 3.5 billion searches are made using Google search. People are searching for information, shopping online, getting directions etc. Google's mission is to organize all the available information and make it accessible and useful.

Text Ads- ads made up of text. Helps people find the products or services easily. It should be informative, relevant and engaging.

### **CAMPAIGN TYPES**

Advertising with Google Ads starts with creating a campaign. The type of campaign you choose to create should be based on your advertising goals. The campaign type determines where customers will be able to see your ads, but you make this more specific by targeting your ads. Campaign types include:

- Search campaign
- Display campaign
- Shopping campaign
- Video campaign
- App campaign

# GOOGLE AD STRUCTURE

## Headline

People are most likely to notice your headline text, so consider including words that people may have entered in their Google search. Your text ad consists of three headlines where you can enter up to 30 characters each to promote your product or service.

## Description

Use the description fields to highlight details about your product or service. It's a good idea to include a "call to action"—the action you want your customer to take. If you're an online shoe store, your description might include "Shop now" or "Buy shoes now."

## Display URL

The display URL, usually in green, shows your website address. This display URL is made up of the domain from your find URL and the text in the optional path fields. These fields are designed to help people who see your ad get a better sense of where they'll be taken when they click it.

## CONCLUSION

The session ended at 1:00 pm with the Q&A session. All the workshop photographs were taken by the Media Committee. Then the vote of thanks was given by Swati M. Many new things were learned during this workshop.

# Screen Shots of Digital Marketing Workshop

The screenshot shows a Microsoft PowerPoint window titled "Social Media - Microsoft PowerPoint". The main slide content is as follows:

## e-workshop on DIGITAL MARKETING IN HEALTHCARE SIHS

For MBA HHM Batch 19-21 students

31 October 2020  
Contact : swapnilnarake@gmail.com

The slide is part of a presentation with 45 slides. The left sidebar shows a thumbnail of the current slide and a list of other slides, including "What is DIGITAL MARKETING?", "What is digital Marketing?", and "PERSONAL BRANDING". The Windows taskbar at the bottom shows the search bar and system tray with the time 10:05 AM on 10/31/2020.

The screenshot shows a Microsoft PowerPoint window titled "Social Media - Microsoft PowerPoint". The main slide content is as follows:

## Digital Marketing v/s Traditional Marketing

- Reduced cost
- Simple to measure
- Real time results
- Location Targeting becomes very Easy
- It's easier to change or stop a digital marketing campaign after it starts
- Two Way Communication/ Response Time
- Personal Branding- fans/viewers/readers
- Scheduling

Contact : swapnilnarake@gmail.com

The slide is part of a presentation with 52 slides. The left sidebar shows a list of slides, including "Digital Ways of Marketing", "Digital Marketing v/s Traditional Marketing", and "Search Engine Optimization". The Windows taskbar at the bottom shows the search bar and system tray with the time 10:14 AM on 10/31/2020.



**A Session On**

**Digital Marketing With Google Ads**  
**Planning, Designing and Implementation of Google Ads Campaign**

By Akash Niranjane  
MBA Marketing, UGC NET, Pursuing PhD





## Symbiosis Institute of Health Sciences (SIHS)

Expenditure sheet of "Workshop on Digital Marketing in Healthcare" for MBA-HHM Batch  
2019-2021

Date: 17th October 2020

Time: 10:00 am to 01:00 pm

Number of Students: 136


Platform: Zoom/Meet Link

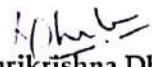
Sr. No.	Description	Particulars	Amount in Rs.(Approx)
	<b>Expenditure :</b>		
1	Honorarium to Speakers	Rs. 1500/- per session X 2 Speaker (Mr. Swapnil Narake & Mr. Akash Niranjane)	3,000.00
2	Miscellaneous	5% of Expenses approximate	150.00
	<b>Total Expenditure :-</b>		<b>3,150.00</b>


Proposed by

Proposed by

Forwarded by

  
Ms. Neha Ahire  
Asst. Professor, SIHS

  
Dr. Shrikrishna Dhale  
Asst. Professor, SIHS

  
Dr. Pramodkumar Mishra  
Associate Professor, SIHS  
28/9/20

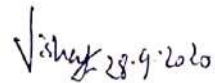
Budget Under Head :	Workshop For Student development	MBA-HHM
Budgeted Amount for F.Y. 2020-21 in Rs. :	5,22,000/-	
Utilized in Rs. :	10,784/-	
Now in Rs. :	3,150.00	
Balance budget in Rs. :	5,08,066/-	

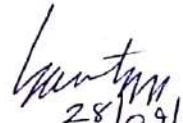
Checked by

Accounted by

Recommended By

  
Ms. Shraddha Karhadkar  
Asst. Admin Officer, SIHS  
28/09/2020

  
Mr. Vishal Kirve  
Supervisor A/C, SIHS.  
28-9-2020

  
Dr. Sammita Jadhav  
Dy. Director, SIHS  
28/09/2020

Recommended By

Approved By

Dr. Parag Rishipathak  
Director, SCHS

Dr. Rajiv Yeravdekar  
Director, SIHS.



Rahul Waghmare &lt;rahulw@sihspune.org&gt;

---

## Expenditure Sheet for Approval- Digital Marketing in Healthcare workshop

---

accounts SIHS <vishal.kirve@sihspune.org>  
To: Rahul Waghmare - SIHS <rahulw@sihspune.org>

Wed, Oct 14, 2020 at 11:23 AM

Vishal Kirve  
Supervisor Accounts  
SIHS  
New Location at, 5th Floor,  
SUHRC building, Lavale Hill-Base  
Institute L.L No. 020 - 66975039 ext. 5039

*"Every 3000 sheets of paper cost us a tree. Let's save our environment. Please don't print this email unless you really need to".*

----- Forwarded message -----

From: **Mr. Jitendra Bhide** <dychieffinance@symbiosis.ac.in>  
Date: Mon, Oct 12, 2020 at 6:56 PM  
Subject: Re: Expenditure Sheet for Approval- Digital Marketing in Healthcare workshop  
To: Rakhi Thakurdas <rakhi.thakurdas@symbiosis.ac.in>  
Cc: SIHS Nikhil Mokal <vishal.kirve@sihspune.org>

Approved for Rs.3,000/-

Regards,

On Mon, Oct 12, 2020 at 10:55 AM Rakhi Thakurdas <rakhi.thakurdas@symbiosis.ac.in> wrote:

Dear Sir,

Please approve.

----- Forwarded message -----

From: **accounts SIHS** <vishal.kirve@sihspune.org>  
Date: Tue, 29 Sep 2020 at 13:06  
Subject: Fwd: Expenditure Sheet for Approval- Digital Marketing in Healthcare workshop  
To: Rakhi Thakurdas <rakhi.thakurdas@symbiosis.ac.in>

Dear Madam,

Please find attached the Financial Sheet of Expenditure sheet of workshop on Digital Marketing in Healthcare, on 17th October 2020.

Remarks of the Director-SCHS is in trail email.

For approval and resend after approval.

Thanks & Regards

Vishal Kirve  
Supervisor Accounts  
Symbiosis Institute of Health Sciences (SIHS)  
Institute L.L No. 25658015 ext. 518

Society L.L. No. 25925162 ext. 162

*"Every 3000 sheets of paper cost us a tree. Let's save our environment. Please don't print this email unless you really need to".*

----- Forwarded message -----

From: **Dr.Parag Rishipathak** <director\_schs@siu.edu.in>  
Date: Tue, Sep 29, 2020 at 12:54 PM  
Subject: RE: Expenditure Sheet for Approval- Digital Marketing in Healthcare workshop  
To: accounts SIHS <vishal.kirve@sihspune.org>

Process further

**From:** accounts SIHS <vishal.kirve@sihspune.org>  
**Sent:** Tuesday, September 29, 2020 12:53 PM  
**To:** Dr.Parag Rishipathak <director\_schs@siu.edu.in>  
**Subject:** Fwd: Expenditure Sheet for Approval- Digital Marketing in Healthcare workshop

Sir,

Reference to trailing mail, please approve the attached Financial Sheet of Expenditure sheet of workshop on Digital Marketing in Healthcare, on 17th October 202.

Thanks & Regards

Vishal Kirve

Supervisor Accounts

Symbiosis Institute of Health Sciences (SIHS)

Institute L.L No. 25658015 ext. 518

Society L.L. No. 25925162 ext. 162

*"Every 3000 sheets of paper cost us a tree. Let's save our environment. Please don't print this email unless you really need to".*

[Quoted text hidden]

*This email is governed by the Disclaimer Terms of SIU which may be viewed at <http://siu.edu.in/disclaimer.php>*



Celebrating 50 Years of Excellence

*This mail is governed by the Disclaimer Terms of SIU which may be viewed at <http://siu.edu.in/disclaimer.php>*

--

**Jitendra Bhide**  
**Deputy Chief - Finance**  
**Symbiosis , PUNE**  
**Contact - 020 25925279**  
**Mobile - 9822108233**



Celebrating 50 Years of Excellence



Celebrating 50 Years of Excellence

*This mail is governed by the Disclaimer Terms of SIU which may be viewed at <http://siu.edu.in/disclaimer.php>*



Celebrating 50 Years of Excellence

*This email is governed by the Disclaimer Terms of SIU which may be viewed at <http://siu.edu.in/disclaimer.php>*



Shrikrishna Dhale &lt;drdhale@sihspune.org&gt;

---

## Invitation as speaker for Digital Marketing Workshop

---

**Shrikrishna Dhale** <drdhale@sihspune.org>  
To: akashniranjane@gmail.com

Fri, Oct 30, 2020 at 2:32 PM

Dear Mr. Aakash Niranjane,

Greetings from SIHS !!!

It gives me immense pleasure to invite you as a speaker for the workshop on Digital Marketing in Healthcare scheduled on 31st October 2020, Saturday for MBA (HHM) students, 4th-semester students.

Attached is the concept note and details of the workshop.

Kindly acknowledge the acceptance and receipt of the same.

**Dr. Shrikrishna Dhale**  
**PhD, MBA, B.Pharma, UGC-NET**  
Symbiosis Institute of Health Sciences,  
Pune - 411004, INDIA

ORCID ID: <https://orcid.org/0000-0003-1093-9831>

Scopus ID: <https://www.scopus.com/authid/detail.uri?authorId=57216865210>

Web of Science Researcher ID: AAW-6194-2020

Research gate ID: [https://www.researchgate.net/profile/Shrikrishna\\_Dhale2](https://www.researchgate.net/profile/Shrikrishna_Dhale2)

Google Scholar: <https://scholar.google.com/citations?user=vamEsv0AAAAJ>

Mendeley ID: <https://www.mendeley.com/profiles/shrikrishna-dhale2/>

---

### 2 attachments



**Digital marketing in healthcare (2).docx**  
51K



**Digital Marketing Workshop Final.pdf**  
310K



Shrikrishna Dhale <drdhale@sihspune.org>

---

## Invitation as speaker for Digital Marketing Workshop

---

**Akash Niranjane** <akashniranjane@gmail.com>  
To: Shrikrishna Dhale <drdhale@sihspune.org>

Fri, Oct 30, 2020 at 3:16 PM

Hi Shrikrishna,

Thanks for reaching out.  
I acknowledge and accept the invitation.

Regards,  
Akash

[Quoted text hidden]

[Quoted text hidden]



Celebrating 50 Years of Excellence

*This email is governed by the Disclaimer Terms of SIU which may be viewed at <http://siu.edu.in/disclaimer.php>*

<b>Name (Original Name)</b>	<b>User Email</b>	<b>Total Duration (Minutes)</b>
Chetna Rathod	chetanaben.rathodm	32
Shreya 19040141110	shreya.gosavimba202	2
SAYALI RANE	sayali.ranemba2022@	42
SARONA BHUIYA	sarona.bhuiyamba20	44
Parnika Shetye	parnika.shetyemba20	37
Sakshi Ingle	sakshi.inglebscmt192	7
Ankit Singh	ankit@sihspune.org	18
Ajay Ghare	ajay.gharebscmt1821	22
Pratik Rokade	pratik.rokadebscmt19	9
SIHS IT (Vaibhav Yewale)	vaibhav.yewale@sym	61
Preeti Prince	preeti.princemba202	20
Krina Patel	krina.patelmba2022@	17
Shriya Vaidya	shriya.vaidyamba202	10
POOJA LOBHE 20040141073	pooja.lobhembra2022	11
Jill Shah	jill.shahmph2022@sil	3
Bineeta Ojha	bineeta.ojhamba2022	18
Sivapriya VG	sivapriya.vgmba2021	1
Sangeeth Suresh SIHS# PUNE	sangeeth.sureshmba2	6
Santwana Singh	santwana.singhmba2	12
Shreenidhi Pardeshi	shreenidhi.pardeshib	1
Jhanvi Dass	jhanvi.dassmba2022@	4
Archit Shah	archit.shahmba2022@	11
Shrikrishna Dhale	drdhale@sihspune.or	16
mendu divya	divya.mendu2022@s	6
Manasi Saste	manasisaste501@gm	16
Samhita Madupalli	samhita.madupallimk	24
Archita Rathod	archita.rathodmba20	13
Sanket Muthal	sanket.muthalmba20	9
Karishma Majumder	karishma.majumdern	14
Ritika Mahadevan	ritika.mahadevan20@	10
Digvijay Shishodia	digvijayshishodia825@	9
Apurva Gaitonde	apurva.gaitondemba2	7
Prerana Dongre	prerana@sihspune.or	4
Sahil Argade	sahilargade2761@gm	1
Pinak Joshi	pinak.joshimba2021@	2
Samarth Rane 2004014083 (Samar	samarth.ranemba202	36
Sakshi Kulkarni	sakshi.kulkarnibscmt:	4
SUPARNA MONDAL	suparna.mondalmba2	25
Shantanu Kulkarni	shantanukulkarni219	17
Palak batra	palak.batramba2022@	10
YASH CHAVAN	yash.chavanmba2022	11
Arka Biswas (arka biswas arka bisw	arka.biswasmba2022	8
VAISHNAVI KANKONKAR	vaishnavi.kankonkarn	17
Shubhangi Jangle	shubhangi.janglemba	5
Saniya Natu	sanidon1811@gmail.	1
Sukannya Sudheendran	sukannya.sudheendra	4
Rakshita Raut	rakshita.rautmba202	11
Parag Kamble	parag.kamblemba202	1
Moindrila Halder 20040141003	moindrila.haldermba2	31

Poojitha Rao 20040141082	poojitha.raomba2022	32
Sumit Dulange	sumit.dulangemba20	26
Kinjel Shah	kinjel.shahmba2022@	35
Lydia Priyadarshini	lydia.priyadarshinimb	22
Priyanka Koul	priyanka.koulmba202	27
Prashant Deshmukh 20040141127	prashant.deshmukhr	28
Soumya Sharan	soumya.sharanmba20	17
Debanjana 20040141096	debanjana.debmba20	28
Dhruv Gada	dhruv.gadamba2022@	26
neha AHIRE	nehaahire@sihspune	22
Shirsha Paul	shirsha.paulmba2022	11
Divya Bhargava	divya.bhargavamba20	19
Karishma Gupta	karishma.guptamba2	14
nidhi diwakar	nidhi.diwakarmba202	19
Ankita Das	ankita.dasmba2022@	17
Harshad Metha	harshad.methamba20	11
Sagar Jagtap	sagar.jagtapbscmt19%	4
Bharti Ahluwalia	bharti.ahluwaliamba2	29
Surbhi Rane	surbhi.ranemba2022@	18
Aniket Sajan	aniket.sajanbscmt18%	18
Vinayak Lande	vinayak.landemba20%	16
Samantha Dsouza	samantha.dsouzamba	24
Gayathri Nair	gayathri.nairmba202%	23
Dolly Badani	dolly.badanimba2022	14
Rishikesh Ingale	rushikeshingale1158@	4
Isha Baxi	baxiisha25@gmail.co	7
Srishti pandey	sristi.pandeymba202%	18
Sahil Ranjan	sahil.ranjanmba2021	10
Prashant Sharma	prashant.sharmamba	59
Pranav Hawale	pranav.hawalebscmt:	31
Vishal Pandey	vishal.pandeymba20%	31
Dr. Nandita S Kurup	nandita.kurupmba20%	28
Sneha Naik	sneha.naikmba2022@	18
Divya Popat	divya.popatmba2022	27
Shraddha Thigale	shraddha.thigalebscn	3
Amrisha Parasar	amrisha.parasarmba2	21
Sanika Jadhav	sanikajadhav2102@g	3
Abhishek Mankar	abhishek.mankar202%	12
Narayani Pawar	narayani.pawarbscmt	2
Swati Prasad	swati.prasadmba202%	4
Srushti Putta	srushti.puttamba202%	10
Rahul Waghmare	rahulw@sihspune.org	11
Jismi Easow	jismi.easowmba2021	5
Omkar Diwakar	omkar.diwakarmba20	2
Aryan Pandey	aryan.pandeymba20%	37
Rachana N	rachana.nmba2022@	16
Dr.Priya Wani 20040141069	priya.wanimba2022@	12
Smriti Raj	smriti.rajmba2022@%	18
Dr. Roopashree Rangayyan	drroopashree@sihspi	15
Poonam Bhadane	poonam.bhadanebsci	2



Shobi Thomas	shobithomas04@gma	5
Riddhesh Ghogale	riddhesh.ghogalemba	13
Priya Sawant	priya.sawantbscmt19	2
VAISHNAVI GOSAVI	vaishnavi.gosavimba2	10
RITUPARNA 20040141009	rituparna.dasmba202	15
Zahra Mohammed	zahranona786@gmai	3
Anand C J	anand.cj1@gmail.com	1
Sowmya Paidipati	sowmya.paidipatimbi	32
Shinjini R (Shinjini Ram)	1558shinjiniiram@gm	16
Mizbah Shaikh	mizshaikh9014@gma	19
Nikita Desale	nmdesale1@gmail.co	1
Nikita (Nikita Desale)	nmdesale1@gmail.co	13
Dwight Figueiredo	dwight.fig@gmail.cor	19
Yashasvi Talhan	yashasvi.talhanbscmt	5
SHRDDHA SAHAY	shrddha.sahaymba20	19
Nikita Sharma	nikita.sharmamba202	6
Nova Fatterpekar	nova.fatterpekarmba	12
Ananya Mohanty	ananya.mohantymba	12
Anshul Tiwari	anshul.tiwarimba202	1
Rashi Kaul	rashi.kaulmba2022@	27
Pragya Sharma Sharma	pragya.sharmamba20	8
SAMREEN SHAIKH	samreen.shaikhmba2	24
Priyanka Fulzele	priyanka.fulzelemba2	11
govind solanki	govind.solankimba20	15
Rupali Ghodekar	ghorupali1@gmail.co	17
laiba noor	laiba.noorbscmt1821	11
Vijay Ghare	vijay.gharebscmt182:	23
Pranav Kshtriya	pranav.kshtriyamph2	5
Honey Rohida	honey.rohidamba202	15
Kirti Bichu	kirti.bichumba2022@	15
Namrata Bhatta	namrata.bhattamba2	8
Shaurya Shakya	shaurya.shakyamba20	5
Hera Khan	hera.khanmba2022@	18
Reena Barle	reena.barlemba2022	28
Pooja Lamkhade	pooja.lamkhadebscm	25
sitaram shendarkar	sitaram.shendarkarm	9
Balaprasad Baheti	balaprasad.baheti202	18
Avi Akarsh Sinha	avi.sinhabscmt1821@	5
Anuj Kale	anuj.kalemba2022@:	12
Chalasanani Gopikrishna	gopi.chalasanimba20	4
Ann Jose	annareejose28@gma	14
Deepti Rekha Sutar	deepti.sutarmba2022	10
Abhishek Umbarkar	abhishek.umbarkarbs	7
Oindrilla Dass	oindrilla.dassmba202	8
Anita Tamang	anita.tamangmba202	10
Vijaya Raman.J.S	vijayaraman.jsmba20	16
Varsha Mutke	varshamutke1708@g	2
Wahiba Dalwai	dalwaiwahiba@gmail	2
Ruchi Shukla	ruchi.shuklamba2021	1
abha arya	abha@sihspune.org	1

Dr Pramod Kumar Mishra	drpramod@sihspune	29
Vaibhav Naik	vaibhav.naikmba2022	16
Harshada Shedbale	harshada.shedbalebs	22
Insha Masoom	insha.masoommba20	9
Smita Singh	smita.singhmba2022	12
Gladys Suzanna	gladys.philipsmba20	28
Susmita Bhakat	susmitabhakat48@gr	13
Sangeeta Muchandikar	sangeeta.pawalebscn	18
Suzanna Samson	suzanna.samsonmba	18
Vivek Joshi	viveksjoshi8@gmail.c	14
Swapnil Narake	swapnilnarake@gmai	12
Aishwarya Shewale	aishwarya.shewaleml	7
Mangesh Umbarkar	mangeshrumbarkar1:	11
Kruti Joshi	kruti.joshimba2022@	14
Snehal Lagad	snehallagad2001@gn	22
Lilian Tomu	lilian.tomumba2021@	4
Akshay Waykole	akshay.waykolebscm	1
Tarkash Zakariya	zakariyatarkash651@	2
Sowmya Baggu	prasuna.baggumab20	11
Sarita S	sarita.mba2022@sih	19
Sujit Turkane	sujitturkane08@gmai	5
jagadeesha Marigowda	drjagadeesha@sihspu	16
Akash Shinde	akash.shindemba202	9
Sameer Phadnis	drphadnis@sihspune	2
Pooja Thapa	pooja.thapamba2022	25
HITESH RAJPAL	hiteshi.rajpalmba20	17
PRIYA MADNE	priya.mandemph192:	3
Prakash Kalke	drprakash@sihspune	6
Prajwal Dapke	prajwal.dapkemba20	6
Arbaz Mohammad	mohammad.arbazmb	10
Dharmendra Dubey	drdubey@sihspune.o	24
Sarvesh Tamhankar	sarvesh.tamhankarm	11
Madhuri De	madhuri.demba2022	11
Priyanka Satav	priyanka.satavbscmt1	5
yash soni	soniyash631@gmail.c	17
Sameer Phadnis	drphadnis@sihspune	1
sanjivani maral	sanjivani@sihspune.c	9