



# SYMBIOSIS INSTITUTE OF HEALTH SCIENCES

Symbiosis International (Deemed University)

(Established under section 3 of the UGC act 1956 vide Notification No. F.9-12/2001-U.3 of the Government of India)

Accredited by NAAC with 'A' grade

FOUNDER: PROF.DR. S. B. MUJUMDAR M. Sc. Ph.D. (Awarded Padma Bhushan by President of India)

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## WEBINAR ON ENTREPRENEURSHIP: PRIVATE EQUITY FUNDING IN HEALTHCARE- NEED OF THE HOUR

### Details

Name of Speaker: Mr Neeraj Lal, Vice President Rainbow Hospitals, Bengaluru

Date: Wednesday, 23<sup>rd</sup> September 2020

Topic: Private Equity Financing: The Need of Hour for Healthcare Managers No.

of students in attendance: 111

### Webinar Summary

On September 23<sup>rd</sup> 2020, the department of MBA-Hospital and Healthcare Management organized a webinar session for the students. The webinar started at 3 pm and 111 students were in attendance.

The key speaker for the webinar was Mr Neeraj Lal, who is Cluster Head and Vice President: Rainbow Hospitals. With an experience of 18 years in operational management, business development strategies and quality management he guided us about the present scenario in healthcare and gave a detailed presentation on, "Private Equity Financing: The Need of Hour for Healthcare Managers"

Mr Neeraj started his interactive session with the first part on the overall Indian healthcare scenario and how private equity makes difference. This part included factors driving consolidation of



healthcare (the intervention of technology, the economy of scale, operation efficiency, a weak economy, recruitment etc.), understanding private equity (how it is a limited partnership and how it is used in healthcare) and why healthcare sector is attracted to the private investors. He presented the current healthcare market scenario with the help of current visual graphs, the comparison of Indian healthcare industry metrics was done with the key metrics of the USA and China. He showed how demographics, lifestyle and infrastructure requirements together with the shortage of beds are pushing the growth of hospitals and healthcare organizations in India. The next part of the presentation has covered the details of the meaning of private equity firms, the popular private equity firms investing in the healthcare sector in the last decade with the investment deal size and the recipient organizations. The data has revealed that the trend of private equity financing organizations is uprising and the deal sizes are also increasing. Moreover, smaller organizations are also getting able to attract significant private equity investment. In the final section of the presentations, Mr Neeraj has explained about the salient features of the Information Memorandum (IM) which is the document that needs to be presented to the private equity firms, this document covers the key parameters of the organization's performance and the service scope while presenting the arguments why the private equity firm should invest in this organization?. Lastly, Mr Neeraj has carried out a practical session by dividing the class into three-four teams and assigned them the organizations such as Hospitals in a metro city, Hospital in a rural area etc and asked the students to prepare the Information Memorandum for them, Students have presented the cases and Mr Neeraj has appreciated the good points and suggested improvements wherever required.

He discussed how private equity has taken over certain hospitals and participated in various processes and operations in the healthcare system by emphasizing on the following points

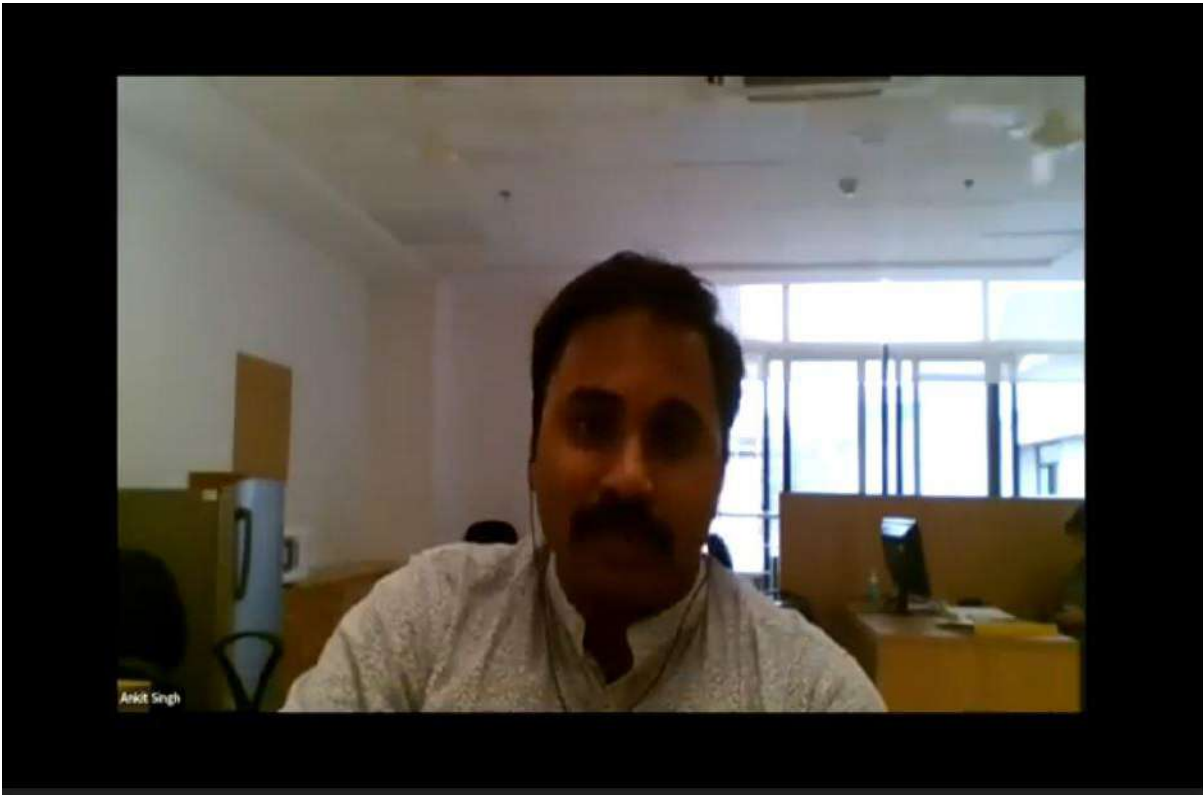
- We should know how to raise the funds for the hospital
- We should know how to make the prospectus or Information Memorandum for attracting Private Equity.

He has thrown light on the fact that with the help of private equity funds, smaller hospitals have grown and now are having multiple branches across India. He has stressed upon the point that the consolidation of the hospital industry is inevitable and the poor performers will be out of the market, moreover the margins will go down and the competition will be on volume. Hence, private

equity should be seen as a strategic tool which makes the expansion faster and quicker thus enabling the economies of scale with wide market reach.

Mr Ankit Singh, together with Dr. Meenal and Dr Vivek coordinated the webinar. The webinar was conducted for 1 hour 15 minutes and it ended with a question and answer session in which the students openly asked Mr Neeraj Lal questions about the healthcare sector. Dr Vivek Chaudhari gave a vote of thanks and dismissed the meeting.

**Snaps of the Webinar**



Equity - PowerPoint

FILE HOME INSERT DESIGN TRANSITIONS ANIMATIONS SLIDE SHOW REVIEW VIEW

Clipboard Font Paragraph Drawing

Sign in

Neeraj Lal

## Growth of Private Equity in Health Care

- **2020:**
  - The value of private equity deals in health care totaled \$42.6 billion globally, up 17% increase from 2016
  - The number of deals also increased to 265, from 206 in 2016.
  - Health care deals comprised 18% of all private equity deals globally in 2017.
  - Physicians, hospitals, and other facilities accounted for the most buyout activity, with 139 of the 265 health care private equity deals announced worldwide involving care delivery companies.

Sectors of interest include:

- Acute care
- Behavioral health
- Life science medical technology pharmaceuticals digital
- Physician practice management
- Specialty/highly paid specialties in dermatology, ophthalmology, orthopedics, gastroenterology, oncology, and sleep

Click to add notes

SLIDE 9 OF 17 ENGLISH (UNITED STATES)



The image shows a Microsoft PowerPoint presentation window titled 'Equity - PowerPoint'. The main slide is titled 'Contents of Information Memorandum' and contains the following content:

- Executive Summary**
  - Investment Thesis
  - Overview of the Market
  - Overview of the Target Company
  - Products and Services
  - Revenue Profile
  - Employee Profile
  - Customer Profile
  - Financials – Historical and Projections
  - Management Structure
- #1 Executive Summary**
  - This is a 1-2 page summary of the entire memorandum. It contains at least the following:
    - Key Business Products and Service Offerings of the Company
    - Financial Overview – Revenue, EBITDA Margins, Cash Flow profitability
    - The Nature of the Transaction
    - Investment Rationale

The presentation interface includes a ribbon with tabs for FILE, HOME, INSERT, DESIGN, TRANSITIONS, ANIMATIONS, SLIDE SHOW, REVIEW, and VIEW. A slide navigation pane on the left shows slides 25 through 30. A video call window in the top right corner shows a man with glasses and a white shirt. The status bar at the bottom indicates 'SLIDE 28 OF 31', 'INCLUDE PRINTED CONTENT', and '4 79%'.

## Symbiosis Institute of Health Sciences (SIHS)

Guest Lecture by Mr. Neeraj Lal on Private Equity Financing in Healthcare for MBA-HHM Batch  
2019-2021

Date: 23rd September 2020

Time: 03:00 pm to 05:00 pm

Number of Students: 136

Sr. No.	Description	Particulars	Amount in Rs.(Approx)
	Expenditure :		
1	Honorarium to Speaker	Rs. 1500/- per session X 1 Speaker (Mr. Neeraj Lal)	1,500.00
2	Miscellaneous	5% of Expenses approximate	75.00
		<b>Total Expenditure :-</b>	<b>1,575.00</b>

Proposed by



Dr. Meenaj Kulkarni  
Asst. Professor, SIHS

Proposed by



Mr. Ankit Singh  
Asst. Professor, SIHS

Dr. Pramod Kumar Mishra  
Associate Professor, SIHS

Budget Under Head :	Guest Lecture - MBA-HHM	
Budgeted Amount for F.Y. 2020-21 in Rs. :	60000/-	
Utilized in Rs. :	63000/-	
Now in Rs. :	1575/-	1,575.00
Balance budget in Rs. :	52125/-	

Checked by



Ms. Shraddha Karhadkar  
Asst. Admin Officer, SIHS

Accounted by



Mr. Vishal Kirve  
Supervisor A/C, SIHS.

Recommended By



Dr. Sammita Jadhav  
Dy. Director, SIHS

Recommended By



Dr. Parag Rishipathak  
Director, SIHS

Approved By



Dr. Rajiv Yeravdekar  
Director, SIHS.



## Invitation to Conduct a Workshop and Regarding Letter of Association

5 messages

Ankit Singh &lt;ankit@sihspune.org&gt;

Sat, Aug 29, 2020 at 3:03 PM

To: neeraj.lal@rainbowhospitals.in

Cc: "Nikhita .s" &lt;nikhita.s@rainbowhospitals.in&gt;, Meenal Kulkarni &lt;meenal@sihspune.org&gt;

Dear Sir,

Greetings!

In continuation with our discussion post consortium, it will be our pleasure if you can agree to conduct a **workshop or a guest lecture on the topic " Private Equity Financing: The Need of Hour for Healthcare Managers" for our second-year students**

Kindly let us know your availability in the month of September, to organize this online interaction with our students.

We would also like to inform you that we want to have a **Letter of Association with your reputed organization** for Internship and Placement support (as discussed at the time of consortium). Very soon we will be sending the draft letter of association for your reference.

Looking forward to your affirmative response on the above.

--

**Thanks and Regards,**

**Ankit Singh**  
**Assistant Professor,**  
**Healthcare Management,**



**A Constituent of Symbiosis International University**

**(C) : +91-9733072500, +91- 8319209361**

**Email : [apankitsingh15@gmail.com](mailto:apankitsingh15@gmail.com), [anktsngh15@gmail.com](mailto:anktsngh15@gmail.com)**

**ORCID:** <https://orcid.org/0000-0001-6702-7791>

**LinkedIn:** <https://www.linkedin.com/in/ankit-singh-1bb2ab26>

**ResearchGate:** [https://www.researchgate.net/profile/Ankit\\_Singh38](https://www.researchgate.net/profile/Ankit_Singh38)

**Mendeley:** <https://www.mendeley.com/profiles/ankit-singh10/>

**Google Scholar :** <https://scholar.google.com/citations?user=mPSHz9sAAAAJ&hl=en>

*"Healthcare is a Right, Not a Privilege" ,Moreover, Reform is a Cyclic Process which cant be stopped but only Facilitated, and Healthcare Reform is not an Exception.*

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Neeraj Lal &lt;neeraj.lal@rainbowhospitals.in&gt;

Sat, Aug 29, 2020 at

To: Ankit Singh &lt;ankit@sihspune.org&gt;

Cc: "Nikhita .s" &lt;nikhita.s@rainbowhospitals.in&gt;, Meenal Kulkarni &lt;meenal@sihspune.org&gt;

Noted Ankit ! Lest plan this session in September 2020.

@Nikhita: Kindly communicate with SIHS team and propose dates.

We will be happy to associate with SIHS for Internships and placement.

Best regards

**Neeraj Lal**

**Cluster Head & Vice President-Bangalore Operations**

**Marathahalli** –K R Puram Outer Ring Road, Doddanekundi-560037

**Bannerghatta Road**-Opp Janardhan Towers, Billekahalli-560076

**Hebbal**- Near Flyover, Amruthalli -560092

Handphone: + 91 9727750540

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**360 Degree tour:** <https://g.co/kgs/Dh3uat>





20 Years  
of spreading  
healthy  
smiles



**From:** Ankit Singh [mailto:[ankit@sihspune.org](mailto:ankit@sihspune.org)]  
**Sent:** Saturday, August 29, 2020 3:03 PM  
**To:** Neeraj Lal  
**Cc:** Nikhita .s; Meenal Kulkarni  
**Subject:** Invitation to Conduct a Workshop and Regarding Letter of Association

**"Attention: This email was sent from someone outside of Rainbow Hospitals. Always use caution when opening attachments or clicking links from unknown senders or when receiving unexpected emails."**

[Quoted text hidden]



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Rainbow

**Nikhita .s** <[nikhita.s@rainbowhospitals.in](mailto:nikhita.s@rainbowhospitals.in)>  
 To: Ankit Singh <[ankit@sihspune.org](mailto:ankit@sihspune.org)>  
 Cc: Meenal Kulkarni <[meenal@sihspune.org](mailto:meenal@sihspune.org)>, Neeraj Lal <[neeraj.lal@rainbowhospitals.in](mailto:neeraj.lal@rainbowhospitals.in)>

Sat, Sep 5, 2020 at 6:32 PM

Dear Mr. Ankit

Greeting of the day!

On the behalf of Neeraj sir I would like to thank you for inviting him to conduct a *workshop on the topic " Private Equity Financing: The Need of Hour for Healthcare Managers"* for your second-year students.  
 I would like to confirm that he will be taking the lecture on 23rd Sept 2020, 3PM-5PM. Please send an invite for the same.

Regards  
 Nikhita Sharma  
 Operations Executive  
 Rainbow Children's Hospital  
 7000361370

**From:** Ankit Singh <[ankit@sihspune.org](mailto:ankit@sihspune.org)>  
**Sent:** Saturday, August 29, 2020 3:03 PM  
**To:** Neeraj Lal <[neeraj.lal@rainbowhospitals.in](mailto:neeraj.lal@rainbowhospitals.in)>  
**Cc:** Nikhita .s <[nikhita.s@rainbowhospitals.in](mailto:nikhita.s@rainbowhospitals.in)>; Meenal Kulkarni <[meenal@sihspune.org](mailto:meenal@sihspune.org)>  
**Subject:** Invitation to Conduct a Workshop and Regarding Letter of Association

**"Attention: This email was sent from someone outside of Rainbow Hospitals. Always use caution when opening attachments or clicking links from unknown senders or when receiving unexpected emails."**

[Quoted text hidden]



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 Rainbow

Meenal Kulkarni <meenal@sihspune.org>  
To: "Mr.Ankit Singh" <ankit@sihspune.org>

Mon, Sep 7, 2020 at 9:45 AM

The following can be edited and sent as an invite. You can add info about the batch profile as well:

Dear Sir,

It is with great pleasure we invite you to interact with our students of first year pursuing MBA (Hospital & Healthcare Management) on 31<sup>st</sup> August 2018, post-lunch (3.00 pm to 4.30 pm, followed by a half-hour of Q & A session)

We request you to please speak to the students on: " \_\_\_\_\_ "

This session will be for students currently in semester III. The batch profile consists of \_\_\_\_\_

Looking forward to your online presence.

Requesting you to share your slide deck two days in advance.

Let us know if anything else is required from our end.

We will share the link for the session closer to the date.

[Quoted text hidden]

[Quoted text hidden]

Ankit Singh <ankit@sihspune.org>

Mon, Sep 7, 2020 at 4:42 PM

To: "Nikhita .s" <nikhita.s@rainbowhospitals.in>, neeraj.lal@rainbowhospitals.in  
Cc: Meenal Kulkarni <meenal@sihspune.org>, "Dr.Vivek Chaudhari" <drvivek@sihspune.org>

Dear Sir,

“We hope you are doing well and staying Safe”

It is with great pleasure, we invite you to interact with our students of the final year pursuing MBA (Hospital & Healthcare Management) on **23rd September (Wednesday) 2020**, post-lunch (**3.00 pm to 4.30 pm, followed by a half-hour of Q & A session**)

We request you to please speak to the students on: “ *Private Equity Financing: The Need of Hour for Healthcare Managers* ” if possible kindly include the **Case Study**.

This session will be for students currently in the IIIrd Semester of MBA (Hospital & Healthcare Management) at SIHS. In addition to the core Hospital domain, we offer electives in three verticals i.e. " Pharmaceutical Management", " Healthcare IT" and " Healthcare Insurance"

The batch profile consists of 29 % of students with a background in Life Sciences, 26 % of students with BDS background, 13 % of students with BBA background and 12 % with B. Tech background etc.

Moreover, 32 % of the students have work experience whereas 68 % of the students are freshers.

Looking forward to your online presence.

**Requesting you to share your slide deck two days in advance.**

Let us know if anything else is required from our end.

We will Share the link for the session closer to the date.





Ankit Singh &lt;ankit@sihspune.org&gt;

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**Intimation Regarding Guest Lecture on Private Equity Financing: The Need of Hour for Healthcare Managers by Mr. Neeraj Lal on 23rd September from 03.00 to 05.00 P.M**

1 message

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**Ankit Singh** <ankit@sihspune.org>

Fri, Sep 18, 2020 at 12:10 PM

To: "Ms.Devika Shetty" &lt;devikashetty@sihspune.org&gt;

Cc: Meenal Kulkarni &lt;meenal@sihspune.org&gt;, "Dr.Vivek Chaudhari" &lt;drvivek@sihspune.org&gt;

Dear Madam,

This is to inform you all that a Guest Lecture is Scheduled on 23rd Septemeber at 3.00 P.M

**Topic: *Private Equity Financing: The Need of Hour for Healthcare Managers******Speaker: Mr. Neeraj Lal*****Audience: Only Senior Batch Plus Faculties****Day:** 23rd September 2020**Timings :** 03.00 - 05.00 P.M

Kindly do the needful.

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***Thanks and Regards,*****Ankit Singh  
Assistant Professor,  
Healthcare Management,**

Symbiosis Institute of Health Sciences

***A Constituent of Symbiosis International University*****(C) : +91-9733072500, +91- 8319209361****Email : [apankitsingh15@gmail.com](mailto:apankitsingh15@gmail.com), [anktsngh15@gmail.com](mailto:anktsngh15@gmail.com)****ORCID:** <https://orcid.org/0000-0001-6702-7791>**LinkedIn:** <https://www.linkedin.com/in/ankit-singh-1bb2ab26>**ResearchGate:** [https://www.researchgate.net/profile/Ankit\\_Singh38](https://www.researchgate.net/profile/Ankit_Singh38)**Mendeley:** <https://www.mendeley.com/profiles/ankit-singh10/>**Google Scholar :** <https://scholar.google.com/citations?user=mPSHz9sAAAAJ&hl=en>

*"Healthcare is a Right, Not a Privilege" ,Moreover, Reform is a Cyclic Process which cant be stopped but only Facilitated, and Healthcare Reform is not an Exception.*

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Meeting ID	Topic	Start Time	End Time	User Email	Duration (N Participants)
95965379758	Private Equity Financing: The Need of Hour for Healthcare Managers	09/23/2020 02:28:45 PM	09/23/2020 04:15:27 PM	zoomlgmt3@symbiosis.ac.in	107 148
Name (Original Name)	User Email	Join Time	Leave Time	Duration (Minutes)	
Arshdeep Sharma	arshdeep.sharmamba2021@sihspune.org	09/23/2020 02:30:00	09/23/2020 02:30:00	0	
Abhipsha 19040141058	abhipsha.sahoomba2021@sihspune.org	09/23/2020 02:30:00	09/23/2020 04:15:00	102	
Pooja Chaudhari 19040141078	pooja.chaudharimba2021@sihspune.org	09/23/2020 02:40:00	09/23/2020 04:00:00	76	
Karishma Majumder	karishma.majumdermba2021@sihspune.org	09/23/2020 02:50:00	09/23/2020 04:15:00	80	
Pragya Sharma Sharma	pragya.sharmamba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 03:40:00	39	
REEYA CHAURASIA_19040141141	reeya.chaurasimba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 04:15:00	71	
Vidhi Kalra	vidhi.kalramba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 03:15:00	5	
Vinaya Nikam	vinayanikam67@gmail.com	09/23/2020 03:10:00	09/23/2020 04:15:00	65	
Lilian Tomu	lilian.tomumba2021@sihspune.org	09/23/2020 03:10:00	09/23/2020 04:15:00	59	
Mayuri Thorat	mayuri.thoratmba2021@sihspune.org	09/23/2020 03:20:00	09/23/2020 04:15:00	51	
Honey Rohida	honey.rohidamba2021@sihspune.org	09/23/2020 03:40:00	09/23/2020 04:15:00	35	
Pragya Sharma Sharma	pragya.sharmamba2021@sihspune.org	09/23/2020 03:40:00	09/23/2020 04:15:00	33	
Priti Rajput	priti.rajputmba2021@sihspune.org	09/23/2020 03:40:00	09/23/2020 03:55:00	11	
Arpita Dutta	arpita.duttamba2021@sihspune.org	09/23/2020 02:30:00	09/23/2020 02:50:00	21	
Jismi Easow	jismi.easowmba2021@sihspune.org	09/23/2020 02:40:00	09/23/2020 03:20:00	38	
Vaishnavi Khare	vaishnavi.kharemba2021@sihspune.org	09/23/2020 02:40:00	09/23/2020 04:15:00	86	
Ruchi Shukla	ruchi.shuklamba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 03:15:00	11	
19040141083 Sachin Yaduwanshi	sachinyaduwanshi@gmail.com	09/23/2020 03:10:00	09/23/2020 03:15:00	2	
anshika pandey	anshika.pandeymba2021@sihspune.org	09/23/2020 03:10:00	09/23/2020 04:15:00	64	
Ruchi Shukla	ruchi.shuklamba2021@sihspune.org	09/23/2020 03:10:00	09/23/2020 03:20:00	10	
Ruchi Shukla	ruchi.shuklamba2021@sihspune.org	09/23/2020 03:40:00	09/23/2020 03:45:00	1	
Ruchi Shukla	ruchi.shuklamba2021@sihspune.org	09/23/2020 03:40:00	09/23/2020 04:15:00	28	
Abhishek Manakr	abhishek.mankar2021@sihspune.org	09/23/2020 02:30:00	09/23/2020 04:15:00	99	
Sangeeth Suresh SIHS# PUNE	sangeeth.sureshmba2021@sihspune.org	09/23/2020 02:50:00	09/23/2020 04:15:00	84	
Dishna Dinesh	dishna.dineshmba2021@sihspune.org	09/23/2020 02:50:00	09/23/2020 04:00:00	68	
Gaurav Khani	gaurav.khanimba2021@sihspune.org	09/23/2020 03:10:00	09/23/2020 04:00:00	50	
Dakshakumari Mehtalia	dakshakumari.mehtaliamba2021@sihspune.org	09/23/2020 03:50:00	09/23/2020 04:15:00	18	
Gaurav Khani	gaurav.khanimba2021@sihspune.org	09/23/2020 04:00:00	09/23/2020 04:00:00	6	
Dishna Dinesh	dishna.dineshmba2021@sihspune.org	09/23/2020 04:00:00	09/23/2020 04:00:00	2	
neha raturi	neha.raturimba2021@sihspune.org	09/23/2020 02:40:00	09/23/2020 04:15:00	93	
Gyanendra Panigrahi	gyanendra.panigrahimba2021@sihspune.org	09/23/2020 02:50:00	09/23/2020 04:15:00	86	
Arshdeep Sharma	arshdeep.sharmamba2021@sihspune.org	09/23/2020 02:50:00	09/23/2020 04:15:00	85	
Neeraj Lal	nrjrke@gmail.com	09/23/2020 03:00:00	09/23/2020 04:15:00	72	
Geeta Rana	geeta.ranamba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 03:20:00	24	
Symbiosis International (Deemed Univer	zoomlgmt3@symbiosis.ac.in	09/23/2020 02:20:00	09/23/2020 04:15:00	107	
Anand C J	anand.cj1@gmail.com	09/23/2020 02:50:00	09/23/2020 03:00:00	9	
Anshul Tiwari	anshul.tiwarimba2021@sihspune.org	09/23/2020 02:50:00	09/23/2020 04:15:00	78	
Dr. Gautami Shet Narvekar	gautami.narvekarmba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 04:15:00	74	
Shrikrishna Dhale	drdhale@sihspune.org	09/23/2020 03:00:00	09/23/2020 04:15:00	74	
Arpita Dutta	arpita.duttamba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 03:00:00	2	
Nidhi Patil	nidhi.patilmba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 04:15:00	72	
Vidhi Kalra 19040141020	vidhi.kalramba2021@sihspune.org	09/23/2020 03:10:00	09/23/2020 04:15:00	61	
Sivapriya VG 19040141133	sivapriya.vgmba2021@sihspune.org	09/23/2020 03:10:00	09/23/2020 04:15:00	59	
Ruchi Shukla	ruchi.shuklamba2021@sihspune.org	09/23/2020 03:20:00	09/23/2020 03:35:00	18	
RITVIKA BANTA 19040141009	ritvika.bantamba2021@sihspune.org	09/23/2020 03:30:00	09/23/2020 03:45:00	14	
Ruchi Shukla	ruchi.shuklamba2021@sihspune.org	09/23/2020 03:30:00	09/23/2020 03:40:00	4	
Akshay Parmar	akshay.parmarmba2021@sihspune.org	09/23/2020 03:40:00	09/23/2020 04:15:00	35	
Priti Rajput	priti.rajputmba2021@sihspune.org	09/23/2020 03:40:00	09/23/2020 03:40:00	3	
Dr.Arindam Ballav	arindam.ballavmba2021@sihspune.org	09/23/2020 03:40:00	09/23/2020 04:00:00	16	
Shaurya Shakya	shaurya.shakyamba2021@sihs.pune.org	09/23/2020 04:00:00	09/23/2020 04:15:00	15	
Preeti Prince	preeti.princemba2021@sihspune.org	09/23/2020 04:00:00	09/23/2020 04:15:00	6	
Pramod Kumar Mishra	drpramod@sihspune.org	09/23/2020 02:40:00	09/23/2020 04:15:00	93	
Niladri Banerjee	niladri.banerjeemba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 04:15:00	69	
Riya Tadas	riya.tadasmba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 04:15:00	67	
Dr. Roopashree Rangayyan	drroopashreemr@sihs.pune.org	09/23/2020 03:10:00	09/23/2020 04:15:00	60	
Devika shetty	devikashetty@sihspune.org	09/23/2020 03:10:00	09/23/2020 04:15:00	58	
MUKUL BEHERA	mukulanand390@gmail.com	09/23/2020 03:10:00	09/23/2020 04:15:00	59	
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Nikita 19040141052	nikita.aroramba2021@sihspune.org	09/23/2020 04:00:00	09/23/2020 04:15:00	10	
Pranita Kharalkar	pranita.kharalkarmba2021@sihspune.org	09/23/2020 02:50:00	09/23/2020 04:15:00	84	
Arpita Dutta	arpita.duttamba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 03:00:00	1	
Arpita Dutta	arpita.duttamba2021@sihspune.org	09/23/2020 03:00:00	09/23/2020 03:50:00	51	

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Meghna Singh	meghnasingh097@gmail.com	09/23/2020 03:20	09/23/2020 04:14	50
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Chanpreet kaur	minikaurdutta@gmail.com	09/23/2020 03:30	09/23/2020 03:40	17
Arpita Dutta	arpita.duttamba2021@sihspune.org	09/23/2020 04:10	09/23/2020 04:14	4
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19040141083 Sachin Yaduwanshi	sachinyaduwanshi@gmail.com	09/23/2020 03:10	09/23/2020 03:14	1
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